

Profile

Using my strong people leadership, product management and development skills, I passionately define and build great products by:

- **Predictably delivering innovation.**
 - I build an organization that consistently delivers the products customers want, and repeatedly ships products as committed.
- **Leading engineering teams of all sizes.**
 - Excelling at all levels of engineering leadership, I love managing a small group of highly talented engineers as well leading a large global organizations.
- **Building and rebuilding talented, diverse, and dispersed teams.**
 - I enjoy starting a team from the beginning, growing an existing organization, and optimizing a team for success.
- **Being actively hands-on with customers, design and delivery.**
 - Staying involved and informed in product definition, design, and delivery, and taking personal responsibility for delivering high value products to customers.
- **Thriving in emerging, rapidly changing, high-stake environments.**
 - I excel at creating focus within ambiguity, responding to changing markets, and making critical product decisions with partial information, while keeping the entire organization informed on vision and direction.

Experience

VP ENGINEERING & PRODUCT MANAGEMENT, SPLUNK - 8/2010 - PRESENT

Led the WebUI, UX design, and Product Management organizations for this Operational Intelligence vendor.

Redefined the Product Management process to become a user-stories focused, agile product process, unifying product requirements, and enabling the planning of multiple releases simultaneously. Refined the Product Requirements process to integrate with engineering, creating live product definition and development documentation. Designed and delivered Splunk's Developer website, enabling external developers to access collateral focused on building on top of the Splunk platform. Defined the mobile product strategy, and delivered several R&D projects demonstrating a variety of ways to utilize mobile devices.

OWNER, VOLT BARN - 1/2010 - PRESENT

An electronics design and distribution company focused on creating customizable electronics kits. Includes software development, circuit design, device selection, website development, kit design and working with partners on the commercial applications of kits.

OWNER, WALLICHCAST MEDIA - 1/2009 - 12/2010

Consulting with both startup and established companies on market research, competitive analysis, business development, product and website design in the cloud computing, data analytics, and mobile industries.

VICE PRESIDENT, SUN MICROSYSTEMS - 2/2007-12/2008

Led a global team of over 400 directors, managers, and engineers delivering the JavaFX and JavaSE products, including product development, quality, program management, and engineering services.

Delivered the first release of JavaFX, *Java for all the screens of your life*. I kickstarted JavaFX from a struggling, unfocused project, to delivery of a preview and initial release within a year. This included the traditional desktop product, as well as mobile and TV technologies. JavaFX enables Rich Internet Application (RIA) development and delivers high performance media, including HD video streams, to

JavaFX devices. Created and launched the JavaFX Partner program, working with a variety of companies showcasing JavaFX technology in their future offerings.

Oversaw the delivery of multiple releases of Sun's core Java technology, JavaSE, working with Java Partners on resolving escalations and addressing their requirements issues.

Led the corporate User Experience group, chartered with creating consistent user experiences across all of Sun's web properties, while helping product groups create unique innovative user interfaces.

Drove a year-long cross business unit project, reporting to the Executive Leadership Team, measuring and driving market and sales growth in Web and emerging markets for Sun. This brought together executives from sales, multiple marketing groups, systems, storage and software. Led the group to measurable goal definitions and delivery of metrics to support those goals.

VICE PRESIDENT, CASSATT CORPORATION - 7/2004-2/2007

Brought in to evaluate and repair a troubled development organization at this provider of real-time data center management software. Rebuilt and refocused the Minneapolis based team on delivery of an enterprise-class platform. Led the rework of the legacy high-performance computing codebase to a stable and scalable enterprise product, while creating a culture of short-cycle, periodic deliverables to meet customer needs while also demonstrating the breadth and adaptability of the product. In parallel, built and led a complimentary team in San Jose who brought virtualization management into the product.

DIRECTOR, SUN MICROSYSTEMS - 11/1999-7/2004

Led a variety of projects ranging from well-established industry tools, to innovative concept-to-product efforts, while instilling a group-wide focus on solving and delivering on customer-facing requirements.

Started the Sun Java Studio Creator project, the first Sun Java tool that enabled developers to easily build and deploy drag-and-drop web-based applications. Went from whitepaper/concept to a team of 25 highly motivated and productive engineers shipping a released product adhering to Sun's formal processes in 18 months. Hands-on ownership of strategy, design, recruiting and product delivery. The tools received very positive reviews, and garnered widespread use over time.

Led globally staffed teams in several areas including Java Mobile tools, native compiler tools and debuggers. Expanded the tools products to deliver on multiple platforms, created the first tools-wide strategic roadmap, along with supporting product-specific strategies. Identified several projects with high customer dissatisfaction levels, and launched get-well projects, significantly improving customer satisfaction and reducing support costs.

DIRECTOR OF ENGINEERING & FOUNDER - VAYU COMMUNICATIONS - 5/1998-9/1999

As one of 4 founders, built an engineering team from the ground up. Delivered two product prototypes, a Traffic Distribution Node and a Network Voice Router, a cluster of machines that optimize network traffic in real time. Both prototypes taken from concept to demonstrable prototype in 3 months.

Managed the engineering, QA, and support teams. Created development, QA, support budgets and project roadmaps. Acted as the User Interface designer for the products, provided hands-on customer support, and also qualified/managed software and hardware vendors. Reported to the CEO and Board of Directors regarding technical direction, market definition, delivery timelines, staffing, budgeting. Market economics didn't move as expected, we were unable to find customers interested in the products, and end up shutting down. Remained onboard assisting in the shut down liquidation.

VICE PRESIDENT OF ENGINEERING - VIXIE ENTERPRISES - 10/1996 - 05/1998

Ran two businesses, a custom consulting group and a product development group funded by the consulting groups revenue. Wrote the prototype version of the Web Cache engine, enabling initial funding and signing of a distribution partner for the product. Subsequently managed the design and implementation of a production product, managed the software development and delivery of the hardware and software over the products 18 month lifespan. Wrote the Java based management application, as well as acting as the QA and Customer Support groups. Upon retirement of this product, transitioned with the other company executives to start Vayu Communications with the core IP from the product.

PRIOR HISTORY

Technical Group Lead - TGV (Purchased by Cisco) - 1994 - 1996
Technical Group Lead - Network Computing Devices - 1992 - 1994
Project Leader - Metaphor Computer Systems - 1990 - 1992
Owner/Consultant - Wallich Enterprises - 1989 - 1990
Member of Technical Staff - Ardent Computer Corp - 1988 - 1989
Owner/Consultant/Developer - Dworkin Consulting, Inc - 1985 - 1988
IT Manager - Ultratech Stepper - 1984 - 1985